The Changing Rural Setting for Agricultural Innovation and Community Prosperity

Agricultural Outlook Forum 2004



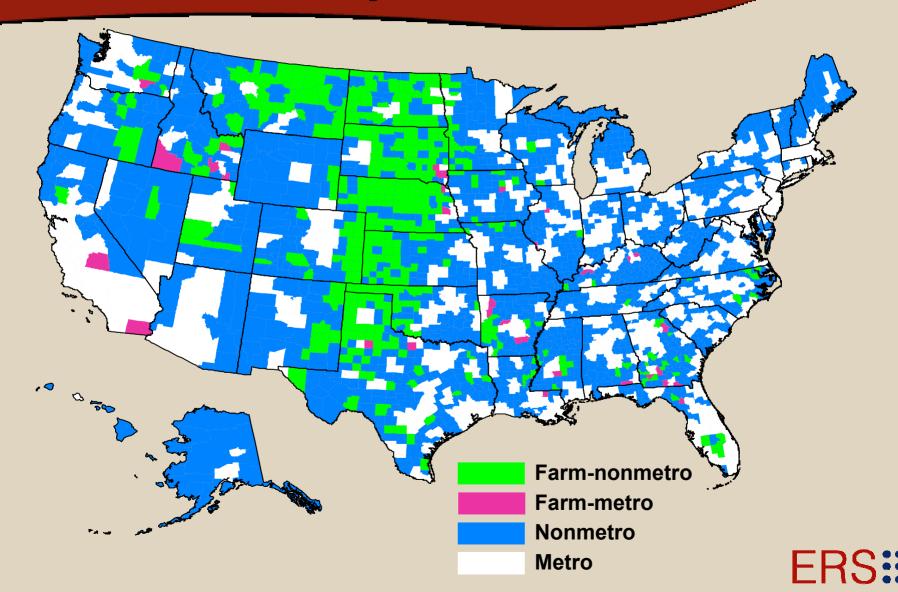
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Organization of Presentation

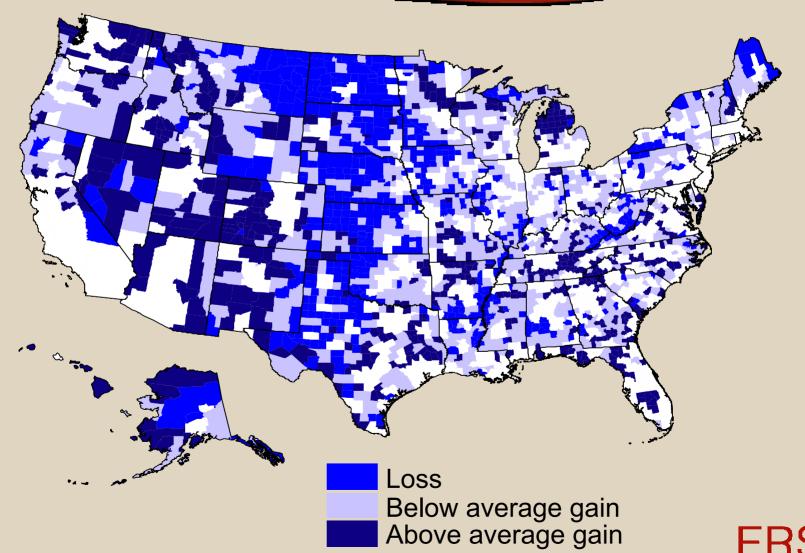
- Changes in rural America, especially in farming-dependent counties
- Changes in agriculture, especially consumer demand
- Implications for agricultural innovation and community prosperity



Rural America today



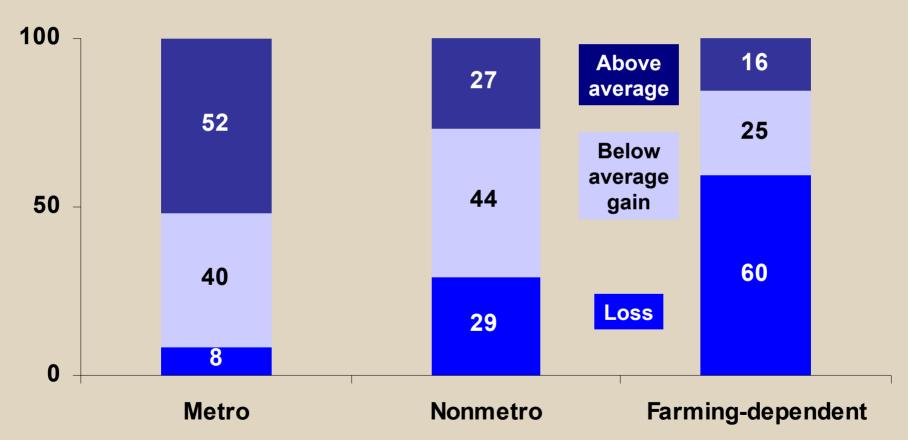
Nonmetro population change, 1990-2000





Counties by population change

Share of counties by level of population change:



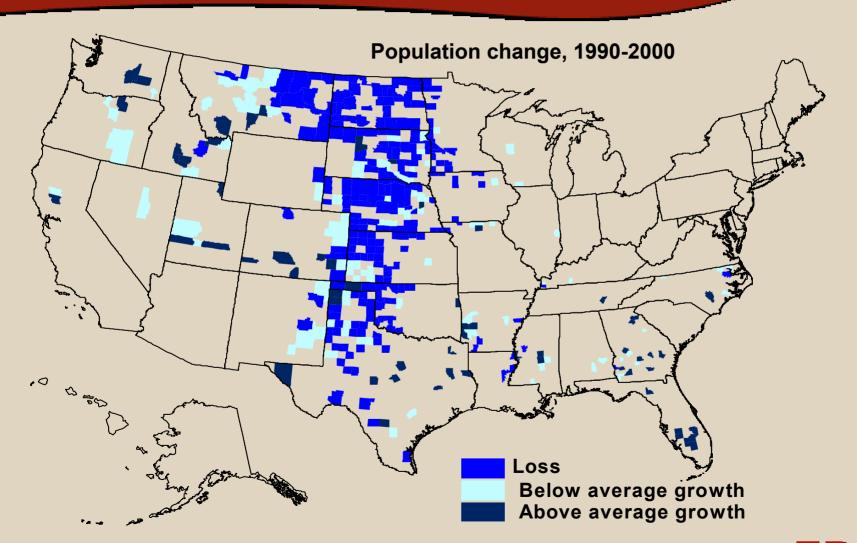


Large Hispanic contribution

	Population change	Hispanic change	If Hispanic population had not grown, population change would have been
Metro	14	61	8
Nonmetro	9	65	7
Farming-dependent	5	63	0.2
Loss	-7	19	-8
Below average gain	6	44	2
Above average gain	24	127	12



Farming-dependent counties





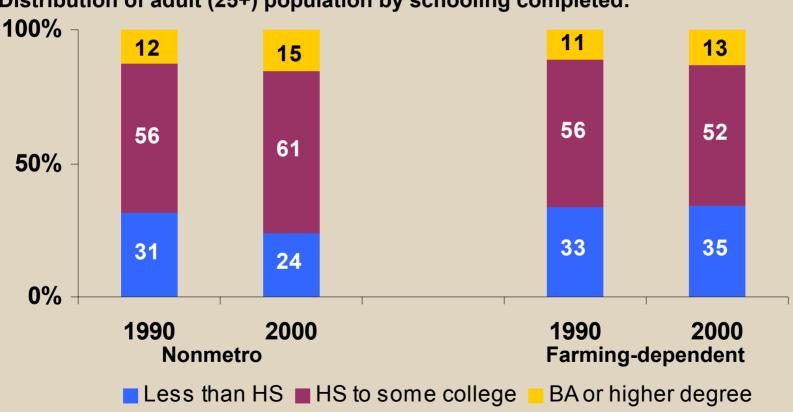
Employment and earnings, 2000

All jobs per county	Farming- dependent	Nonmetro
Farm	737	821
Nonfarm	3,206	11,724
Earnings per job		
Farm	25,753	12,285
Nonfarm	22,494	25,914



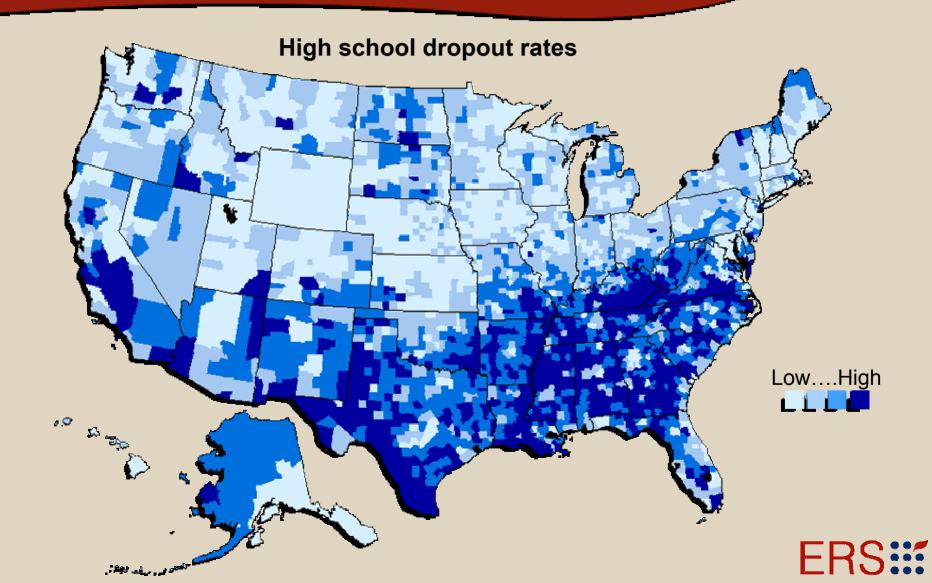
Improving education

Distribution of adult (25+) population by schooling completed:

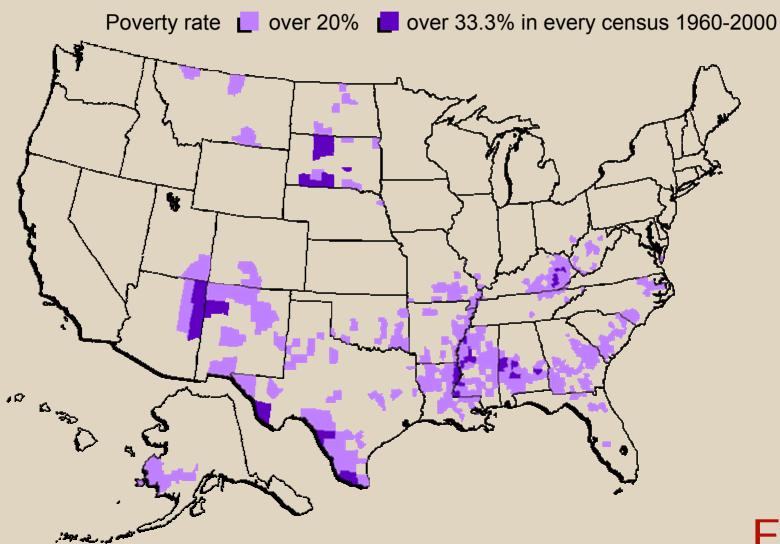




Educational challenges



Persistent high poverty remains





Farm Trends

1997 Census of Agriculture:

	Metro	Nonmetro	Farm- dependent
Farms per county	719	570	475
Average acres per farm	297	604	1178
Percent with farm occupation	46.4	52.8	66.3
Percent working any days off farm	56.5	53.2	44.6
100+ days	39.5	35.5	26.3
Percent who lost (sales less than expenses)	51.6	46.4	40.1
Percent who received farm payments	26.1	42.2	61.5
Land in Conservation/Wetlands Reserve	7.3	14.7	23.4
Percent who sold directly to individuals	6.5	3.8	1.9



Forces Changing Agriculture

- Increased product differentiation and market segmentation
- Forces at play
 - contracting and vertical integration
 - biotechnology
 - industrial innovations
 - logistical advances
 - information technologies
 - changing consumer demand and preferences



Farmers are innovating to meet demand











as are processors...



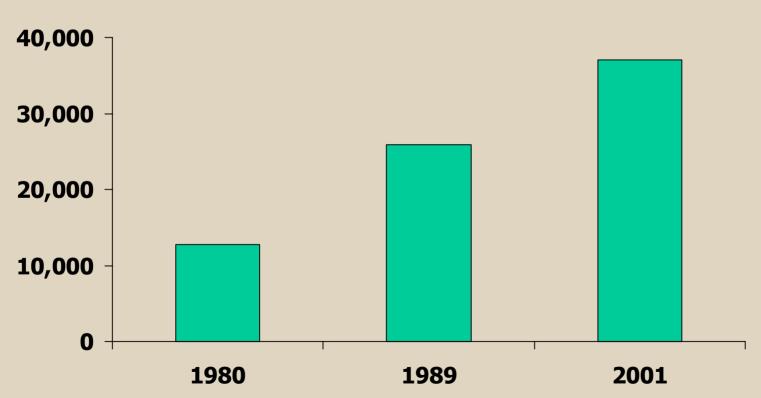






...and retailers

Number of items carried by U.S. supermarkets





Opportunities and Challenges

- Product differentiation opens doors to niche markets
- Americans have long expressed desire to live in rural areas

- Identifying, funding, and starting up profitable farming innovations
- Linking innovations to growth in local jobs and earnings





For more information...

